Ignition Point Pulse

Companion to Catalyst Leadership | *John Coné*

HOW TO USE A PULSE • For each question, ask: Am I confident, based on sufficient evidence, that I know the answer—and could explain my reasoning if challenged? You need not write out answers or complete a form. If your understanding is adequate for the stakes, act or carry the learning forward. If an important answer rests on assumption, is contradicted by evidence, or remains uncertain, investigate or use the full tool. For high-stakes decisions, briefly recording key assumptions may be useful.

Generative return is worth seeking where valuable and responsible, but not every action should be optimized for it. Protect immediate outcomes, safety, and legitimate accountability.

BEFORE COMMITTING RESOURCES

Am I intervening where a focused change can make a valuable difference?

Can I identify the condition to change without confusing it with a proposed project or solution?

Am I clear, on the evidence, that changing this condition could improve the immediate result—and where its effects might ripple?

Do I have a sound basis for believing this condition is tractable, and do I know what a small first intervention could help us learn?

Have I considered whether the change could leave useful capability behind—and whether foregoing that return would be justified here?

Can I explain, with evidence, why this ignition point is preferable to treating the most visible symptom or taking the easiest action?

Readiness check

Judgment: Sufficiently grounded to act / One important uncertainty to check / Use the full tool

Optional note (only if useful): _____

Full instrument: Ignition Point Finder

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